

BEVERIDGE SAYS U. S. NEEDS COMPOSURE

Confidence in Leaders of Business Necessary in Season of Readjustment.

NO CLASS MAY DICTATE

Former Senator Warns Capital and Labor in Address at P.R.R. Bureau Banquet.

Special Despatch to THE NEW YORK HERALD. PHILADELPHIA, Jan. 8.—Former Senator Albert J. Beveridge of Indiana was the principal speaker to-night at the twenty-second annual banquet here of the officials of the transportation department of the Pennsylvania system.

"There was a time," said Mr. Beveridge in his address, "and not so long ago—when business organizations, including the railways, which our miscellaneous material development had created, went on the ancient and worn-out individualist theory of 'everybody for himself and the devil take the hindmost,' the theory that every ounce of strength and energy was to be squeezed from the employee without a thought of his well-being—the idea that the public was to be exploited to the limit of its capacity to yield profits. The practice of this philosophy of greed and brigandage brought on a revolution in public sentiment; an historic struggle was made to adjust business to modern conditions, and the senseless and abortive business ideas and practices of America's Stone Age of industry were done away with, as we all hope, forever.

"But if medieval minds should attempt to force American business back into outgrown and cut off methods the people surely will resist and there will be another period of public antagonism to vested interests, which will again end in a triumph for sound business principles applicable to existing conditions. On the other hand, if capital shall continue to heed the lesson experience has taught it and serve the nation honestly for a just reward, rejecting the counsel of pillage and exploitation, then the very men who led the fight to overthrow the wicked and ruthless power of the old time lords of riches will take the field against demagogue and fanatic who wage war upon all wealth, however

upright; and the very men who but yesterday opposed the criminal cupidity of organized greed will become the staunchest, boldest and bravest champions and defenders of honest, conscientious and nation serving capital."

"The supreme need of the times is public composure—a season for recuperation and readjustment—and no influence can so much contribute to this public state of mind as confidence on the part of the people in the wisdom and good intentions of the leaders of American business.

"The American people as a whole are weary of and disgusted with industrial strife; and the point has been reached where public opinion surely will uphold those who seek concord and agreement, and condemn those who promote dissension and combat.

"Above all, the general citizenship of America will never again tolerate attempts of either capital or labor by coercion or coercion, by fraud or by force to run the Government or dictate the laws of the American nation. When, during a well marked and historically recent period, short-sighted, narrow visioned and arrogant masters of wealth did that they ended by arousing the country against capital as a class, and thus brought into disrepute and obloquy an indispensable element of the nation's well being. When, nearly five years ago, equally foolish and ruthless chiefs of organized labor began the same practice they started a hostile movement in the public mind that did greater injury to the cause they claimed to represent than all the advantages organized labor ever secured for the workingman.

Some Bits of History.

"The methods of terrorism and intimidation employed to compel the passage and enforcement of the Adamson law raised an issue as elemental and as clear as that which resulted in the civil war; it should have been fought out at that time regardless of temporary suffering and passing disaster; and Congress and President failed in their outboard duty to the American nation when, instead of accepting the challenge to wage battle for constitutional government, they covered beneath the lash of threat and menace and obeyed the lawless abuse of group leaders rather than uphold the supreme and fundamental law of the land.

"In our own history it took a long time to establish the supremacy of nationalism, as we know it today, over localism, as expressed in the oldtime doctrine of State rights—yet that nationalism is here to stay and that localism is gone forever; it took a long time to adopt manhood suffrage in the place of ballot by property measurement—yet manhood suffrage is here to stay and the property qualification gone forever; it took a long time to enfranchise American women—yet the public mind finally settled that question in favor of liberty, and the disfranchisement of women is as impossible as the reversal of the seasons; it took a long time to abolish slavery, and still longer to prohibit the manufacture and sale of intoxicants—yet the thirteenth and eighteenth amendments are as permanent as the Rocky Mountains, and slavery and saloon are

gone forever; it took a long time for the public mind to advance from the party nominating caucus to the party nominating convention, and equally long to make progress from the convention to the primary—yet each of these stages has been reached and passed and the abandoned devices will never be restored.

"These are examples of public conclusions that are enuring—of definitive settlement of questions by the final and unchangeable judgment of the people as a whole. In this fashion the American nation has decided that neither capital nor labor nor any other power or influence except that of lawfully constituted majorities acting in strict accordance with the American Constitution shall ever again succeed in dictating law or policies to the American Government. Evidence that this fact is generally recognized and concurred in, especially by capital and labor, is the most hopeful omen we have that our country is entering an era of industrial peace and constitutional processes.

"Of all such heartening signs of the times none equals the recently announced plan of the Pennsylvania system, agreed to by managers and employees and infinitely praiseworthy in both, for the mutual and friendly examination and just and peaceable settlement of all matters relating to grievances, rules, working conditions and that supremely important element of railway operation and every mass activity of mankind, discipline. This plan is statesmanship in the highest and best sense of that noble but much abused word.

"All Rights Protected.

"The Pennsylvania Plan shows that men and managers alike realize that the public is as much interested as they are themselves in their harmonious cooperation. The public supports them both, pays all bills, suffers from all dissensions, benefits from all unity of policy and action. All that the public asks is efficient service at a fair and honest price—and this the public has an absolute right to demand.

"On the other hand, the railway has the right to expect and receive from the public just treatment and reasonable consideration. If rates are made so low that proper equipment cannot be provided and maintained and adequate wages paid, it is the interest as well as the duty of the public to insist on rates that will permit good service and to pay those rates gladly and without complaint.

"Economically and politically the interests of railway and public are identical. Whatever affects the prosperity of one also and equally affects the prosperity of the other. Public well-being is impossible without adequate transportation; conversely, railways can furnish that essential service only when the public supports them."

"Other women, evidently of the same opinion, were bending eagerly over the counters comparing and choosing, while the bolts of materials grew shorter with their purchases.

Now comes this amazing opportunity to buy, at half the former price, the like of which you will not find in all New York, concerning which we give you just two words of good advice, if you want to benefit by it—

Come Early!

Metallic Brocades—silver, gold and colored brocaded designs on heavy satin grounds; were \$9.85. 4.43
were \$13.00. 6.50
were \$14.85. 7.75
were \$19.45. 9.75
were \$20.75 and \$20.95. 9.95

40-inch Imported Satin Stripe Foulards—black and navy blue grounds—scroll designs—were \$3.90. 1.95

32-inch Paisley Figured Silks—for blouses, linings and kimono—were \$2.25.95

39-inch Figured Satins—designs suitable for linings and kimono—were \$4.25. 2.15

38-inch Brocaded Vestings—rich colors—suitable for smoking jackets, dressing gowns and trimmings—were \$6.85. 3.43

27-inch Brocaded Satins—plain and changeable grounds—large and small figures—heavy quality for dresses and trimmings—were \$6.25. 3.15

33-inch Silk Brocaded Gros de Londres—light colors only—were \$6.70. 3.35

36-inch Printed Messalines—black grounds—various colors and designs—were \$4.45. 2.25

36-inch Printed Surah Silks—rose patterns—were \$4.75. 2.38

36-inch Printed Tricolette—Russia designs—were \$7.90. 3.95

38-inch Brocaded Louise Satins—self-tone brocaded figures—light and dark colors—were \$8.85. 4.43

40-inch Plaid Taffetas—new combinations of jades. American beauty, terracotta, brown, Copenhagen blue, royal purple, black and white and gray and white—were \$7.45. 3.75

40-inch Satin Charmeuse—large, decorative flower, feather and bird design in rich colors—were \$5.25. 2.65
were \$6.45. 3.25

18-Inch Figured Taffetas—white, tan or colored grounds, with contrasting Persian designs—were \$2.60. 1.30

36-inch Brocaded Satin—extra heavy quality, for wraps and dresses—two-tone designs in dark colors—were \$6.25. 3.15

12-inch Silk Shirtings—tans and white grounds with hairline stripes of blue, rose, heliotrope and other colors—were \$2.15. 1.08

40-inch Brocaded Crepe de Chine—plain and two-tone effects—were \$4.75. 2.38

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